



First Nations Infrastructure Institute

Institut des infrastructures des Premières Nations

Is your project
Shovel-Ready?

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Let's talk Business Case



A Business Case is a one stop shop to describe a Project, allowing people to easily understand your rationale and process

Business Case

Strategic

Economic

Commercial

Financial

Management

Business Case - Ingredients



Strategic Case

- Planning Documents
 - Strategic Plan
 - Historical Data
 - Unique Considerations
 - Other?
- Document problems that currently exist
 - Document the strategic rationale with reference to problems, planning documents, etc.
 - Develop unique “Project Objectives” that can measure success over the life of the Project

Economic Case

- Project Objectives
 - Feasibility Studies
 - Costs and revenues
 - Operating Model Options
- Description of potential Project options
 - Comparison and evaluation of potential Project options against Project Objective and other factors
 - High level cost and revenue analysis
 - Detailed description of preferred Project option

Business Case - Ingredients



Commercial Case

- Preferred Project
- Financial Modelling and Workshops
- An evaluation of procurement options
- A preferred procurement model for delivering the preferred Project option

Financial Case

- Sources and Uses of Funding
- Detailed analysis of sources and uses of funding
- Key to match up amounts as well as timing

Management Case

- Project Team
- Governance
- Timelines and processes for implementing the project
- Governance processes and procedures