First Nations Infrastructure Institute

Institut des infrastructures des Premières Nations

How can I get my project

Shovel-Ready?

11 February 2021

Let's talk Business Case

A Business Case is a one stop shop to describe a Project, allowing people to easily understand your rationale and process

Business Case

| Strategic | Economic | Commercial | Financial | Management |

Business Case - Ingredients

Strategic Case

▪ Planning Documents ▪ Strategic Plan ▪ Historical Data ▪ Unique Considerations ▪ Other?	▪ Document problems that currently exist ▪ Document the strategic rationale with reference to problems, planning documents, etc. ▪ Develop unique "Project Objectives" that can measure success over the life of the Project

Economic Case

▪ Project Objectives ▪ Feasibility Studies ▪ Costs and revenues ▪ Operating Model Options	▪ Description of potential Project options ▪ Comparison and evaluation of potential Project options against Project Objective and other factors ▪ High level cost and revenue analysis ▪ Detailed description of preferred Project option

Business Case - Ingredients

Commercial Case

- Preferred Project
- Financial Modelling and Workshops

- An evaluation of procurement options
- A preferred procurement model for delivering the preferred Project option
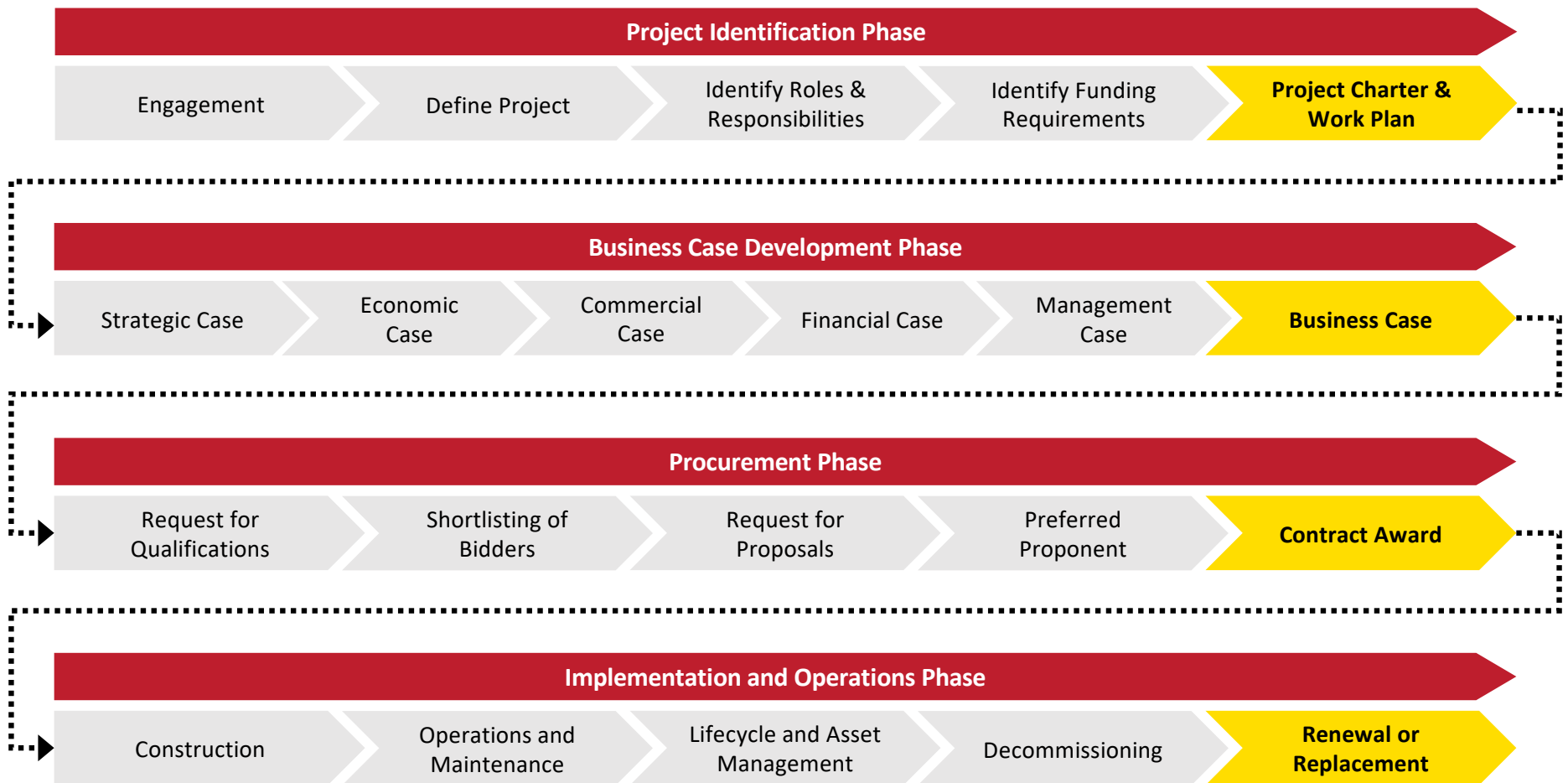
Financial Case

- Sources and Uses of Funding

- Detailed analysis of sources and uses of funding
- Key to match up amounts as well as timing

Management Case

- Project Team
- Governance

- Timelines and processes for implementing the project
- Governance processes and procedures

First Nations Infrastructure Institute

FNII Process

Project Identification Phase

Engagement → Define Project → Identify Roles & Responsibilities → Identify Funding Requirements → **Project Charter & Work Plan**

Business Case Development Phase

Strategic Case → Economic Case → Commercial Case → Financial Case → Management Case → **Business Case**

Procurement Phase

Request for Qualifications → Shortlisting of Bidders → Request for Proposals → Preferred Proponent → **Contract Award**

Implementation and Operations Phase

Construction → Operations and Maintenance → Lifecycle and Asset Management → Decommissioning → **Renewal or Replacement**

Working Together

First Nation Communities	First Nation Organizations	FNII	External Advisors

Project Team

Project Development

Knowledge Transfer

Project Delivery